



Allied Delivers Cost-effective Professional Property Management Tool

A global property management company used Allied's scalable, cost-effective and flexible solution to deliver a bespoke report to a government institution within extremely tight timelines.

CLIENT

Global real estate firm

CHALLENGE

Professional property management tool that could produce a report for a government institution within tight timescales and budget

SOLUTION

A new application that was scalable, flexible and cost-effective

RESULT

Client delivered the report on time and in budget and now have a tool that can be utilised in the future

24x7 HELPDESK SUPPORT SERVICES

Our Helpdesk services provide:

- 24x7x365 Service Coverage
- Voice, E-mail and Chat-based Support
- Online Live Helpdesk
- Website Navigational Assistance
- Remote Assistance
- Provision of Project Management
- Support by Certified Engineers

About our Client

Our client is a global real estate services firm, specialising in commercial property management, leasing and investment management; providing comprehensive services for real estate owners, occupiers and investors worldwide.

The Scenario

Our client secured a large one-off contract with a government institution, to obtain and report on valuation and survey data from their extensive property portfolio. They needed a professional property management tool to record the data for over 9000 properties nation-wide and then produce a report, all within the limited timescale of eight weeks.

Business Challenge

The collection of information using surveys would take five weeks; after which the client had only three weeks to complete collation of the paper forms, input data and generate the necessary reports. A scalable, flexible and cost-effective property management tool was required that would take into account the following challenges:

- Existing in-house software lacked the required functionality to produce the required reports
- Property management systems currently on the market were too expensive
- Limited multi-user access was required
- Costs had to be kept to a minimum, as this was a one-off project with a limited budget
- Timescales were extremely tight

The Solution

In order to meet our client's time-scales and budgetary constraints, the implementation of a large-scale client server application was not feasible. After the primary data input, the number of users expected to concurrently utilise the system was very low. Also data volumes and growth were not expected to increase significantly. This meant that limited multi-user access was a base requirement.

Allied developed a new application, since existing in-house software and other systems available on the market were unable to deal with all the relevant concerns. We determined that a Microsoft Access / Microsoft Visual Basic tool would be best able to meet all the requirements and worked in collaboration with our client to set up the property management software. A Microsoft Access back-end was the perfect option to be able to sustain the low concurrent user requirements, whilst facilitating a rapid application development methodology. In addition, the application was scalable such that in the future, should user requirements increase or have to be implemented at multiple locations, the back-end database could either be replicated or upsized to a Microsoft SQL server for a relatively small cost, as the front-end could remain unchanged.

All the reports necessary were provided as part of the tool and could be exported and formatted using Microsoft Excel. This allowed users to manage the data and reports in a format they were already trained to edit and develop.

The Result

We developed and supplied our client with a flexible, cost effective solution that was delivered on time and within their budgetary constraints. This enabled our client not only to produce all the required reports for their government sector client, but it also provided them with a professional property management tool that could be utilised for other contracts in the future. Moreover, with a relatively small outlay, it can be upgraded to a multi-user client / server application, which could be replicated over multiple sites if required.

With our Helpdesk services, our client's eliminate their critical points of failure, improve their customer satisfaction, improve system availability and benefit from a decreased total cost of ownership.

Allied Worldwide is an ISO 9001 accredited organisation, uniquely positioned to support today's results-focussed CEO who requires flexible and innovative solutions in an increasingly demanding global environment, to deliver high performance business solutions against ever decreasing time scales.

Allied Worldwide Ltd.

Allied is proud of its associations with both Microsoft and VMware. Allied is a Microsoft Gold Partner in the Devices and Deployment Competency and Microsoft Silver Partner in the Server Platforms Competency.

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