



Technology Strategy Review Results in Cost Savings across Sheffield Hallam University

Sheffield Hallam University achieved greater operational and cost efficiency by identifying areas and positioning for growth based on recommendations that Allied made after performing a Technology Strategy Review.



About our Client

Our client is one of the top 10 universities in the United Kingdom, with more than 30000 students, over 4000 staff and 650 courses. This modern University has two campuses based in Britain's fifth largest city, Sheffield.

CLIENT

Sheffield Hallam University

CHALLENGE

Lowering costs and improving business processes

SOLUTION

Recommendations based on an assessment of the existing system, processes and resources to identify areas for improvement that would result in greater operational and cost efficiency

RESULT

On implementation of the recommendations that Allied made, the University as a whole achieved higher efficiency and significant cost savings

The Scenario

Due to changes in the University's funding, optimising costs and gaining new revenue streams became increasingly vital. The University management recognised that they would benefit from a model that offered a compelling value proposition that coupled lower costs with improved business processes.

Business Challenge

Allied Worldwide was engaged to improve cost savings and efficiencies of the different departments by doing a Technology Strategy Review. Allied was asked to scope the consultancy in terms of identifying areas and positioning for growth. The consultancy would need to look at all elements of the service including people, costs and salaries as well as cultural changes and fit. The different departments that were a part of the review process were: Business Management, Business Systems and Services Unit, Infrastructure Services Unit and the Academic Services Unit.

The Solution

Allied's management and principal consultants met onsite with key client personnel to perform an enterprise assessment at the outset of this project. Focused on optimising operational models, while realising cost savings, the management of Allied and Sheffield Hallam University conducted several staff meetings to capture and analyse data regarding the existing structure and processes.

